

IMPORTANT WELL SENSE HEALTH PLAN INFORMATION

Dear Provider:

We are writing with important information about your current participation as a network provider serving members enrolled in Well Sense Health Plan.

As you know, Well Sense Health Plan and Harvard Pilgrim Health Care have partnered to develop and maintain the provider network under New Hampshire's Medicaid Care Management Program since its start almost a year ago. As a longstanding statewide health plan serving New Hampshire businesses and individuals, Harvard Pilgrim has played a central role in helping to launch the Program in collaboration with Well Sense.

After nearly a year of experience administering the Program, Well Sense is well positioned now to assume direct responsibility for managing the provider network that Harvard Pilgrim helped develop. This transition will begin in the fourth quarter of 2014 and be completed before the fourth quarter of 2015. Well Sense and Harvard Pilgrim will work closely to make this transition with you.

If you are currently negotiating a renewal of your provider agreement, Well Sense will be in contact with you in the near future about transitioning your present arrangement from a Harvard Pilgrim agreement to a Well Sense agreement. If your agreement has already renewed for 2015, Well Sense will contact you regarding next steps to transition your existing agreement.

Until your agreement transitions over to Well Sense, you will continue to be a Well Sense network provider through your current Harvard Pilgrim agreement and you do not need to take any further action at this time. If you have any questions, please contact Well Sense Health Plan c/o Mark Simpson, Director, NH Network Development, at 1155 Elm Street, Suite 600, Manchester, NH 03101 or Mark.Simpson@WellSense.org.

Harvard Pilgrim will continue to credential providers for Well Sense during this transition. We will provide you with additional information in the next few months as the change-over continues.

Through Harvard Pilgrim's significant contributions to the Program and its partnership with Well Sense, this change in network management is possible and will result in continued excellence in the service of our network providers and their support of Well Sense Health Plan and its members.

We will continue to update you on any additional details relating to this transition. In the meantime, be assured that both Harvard Pilgrim and Well Sense are committed to ensuring continuity of care and current provider choice for Well Sense members, and do not hesitate to contact us with any questions.

Sincerely,



Eric C. Hunter
Executive Director, Well Sense Health Plan



Beth-Ann Roberts
Senior Vice President, Regional Markets